From AI strategy to AI that works.

Advice, architecture, implementation – and the deals behind your AI.

RAIM Consulting Group is an AI-native consultancy. We help you find where AI pays off in your company, design the architecture, and implement and deploy the solution in your own environment. Once it is live, we can keep it on track – as your Fractional Chief AI Officer or under a support agreement. We also negotiate, on your side, the commercial terms of the AI, software and cloud deals behind the solution. A partner is accountable for every engagement.

WHO WE WORK WITH

Owners, managing directors, CFOs and IT leaders who want AI working in their day-to-day business, not only in a strategy paper or a pilot. Our clients range from startups and small companies to midsize firms and global corporations – at home in the Czech Republic and Slovakia, across Europe, and in English wherever your business is.

WHEN TO CALL US

- A board question about AI you cannot yet answer
- A pilot that has stalled
- An AI platform or model to choose
- An AI proposal nobody in-house can judge
- A contract renewal with AI in it
- The 2027 AI budget line to defend
- A shadow-AI incident, or an AI policy to write

WHY RAIM CONSULTING GROUP

- **The deal behind the AI, on your side.** AI runs on contracts – models, platforms, cloud, licenses. We negotiate their commercial terms for you; where we designed the system, its designers sit at the table.
- **People who led procurement and IT investment at global scale now design your AI. Roman Antoš:** 22+ years leading enterprise deals and global IT procurement for a group present in 220+ countries and territories, now designing agentic AI and making companies AI-native and ready for AI-era security threats. **Filip Gröschl:** 25+ years in IT infrastructure investment, data centers and cloud, now taking AI into live operation. Backgrounds at DHL, Accenture and CSC.
- **Architecture before rollout.** Where your data lives, who can access it and how it is secured are settled before anything goes live – and the design is written so you could have it built elsewhere.
- **No vendor allegiance.** We sell neither licenses nor infrastructure; our choice of technology follows your data classification, not our partnerships.
- **AI-native ourselves.** We built the firm from scratch on our own AI operating system and run it on AI every day; people, not models, make the decisions and sign off on what reaches you.

SELECTED WORK · CLIENTS UNNAMED

- A WhatsApp AI agent for a private community: hosting, open-weights models and operating costs compared before the build – live since October 2026.
- A compliance review against a 131-item legislative checklist, redesigned as an AI workflow: our own analysis projects expert time per review falling from 16.5 to 4.6 hours.
- Our own firm: marketing, research and administration run on our AI operating system, every output signed off by a partner – our operation, not a client's.

Beyond AI: negotiation support on the commercial terms of strategic contracts · the Corporate Negotiation Professional training for sales and purchasing teams, delivered in-house with filmed practice.

WHAT WE DO · FOUR STEPS, ONE AT A TIME

01
AI strategy and readiness

You know AI matters but not where it pays off.

Your use cases ranked by value and feasibility, a business case built on your own data and a working prototype for one of them, measured against one number agreed before day one – about 30 days. Continue to step 02 within 60 days and the fee for step 01 counts toward it.

02
Architecture and design

A use case is chosen, the model and platform are not, and your data must stay protected.

A vendor-independent target architecture matched to how sensitive your data is: frontier, enterprise or open-weights models, access and data boundaries, the rules for your agents and assistants, hosting in the region you need, no vendor lock-in, and a build plan.

03
Implementation and deployment

The design is approved and the use case is ready for everyday work.

AI agents, automated workflows and assistants – or an enterprise AI platform that fits you – built, evaluated before go-live and deployed in your own environment, with documentation and a trained owner on your team. The system we deploy is yours.

04
Fractional Chief AI Officer – a partner, part-time

You want one experienced person accountable for AI: its priorities, its vendors and how its value is tracked.

A partner on your side a few days a month: priorities and governance, vendors and contracts, value tracking and a regular report to management.

Pilot stalled, or a proposal nobody in-house can judge? Second Opinion: an independent review of a live AI system, an AI proposal or a deal – written findings within five working days of the agreed-upon start. **A contract on the table?** We review the proposal or renewal and negotiate its commercial terms with your vendor, before you sign.

HOW WE START

1 A 20-minute call about what prompted you to get in touch – no slides, one question. Write to us or directly to either partner; if AI is not the answer, or we are not the right fit, we say so.

2 A diagnostic of your use cases and data, with a named owner on your side; the scope and terms of every step agreed in writing before it starts.

3 Step by step from prototype to everyday use – you decide after every step.

We advise on commercial terms; legal opinion stays with your counsel. Figures marked as estimates or projections come from our own analyses. Our advice and reviews are expert assessments, not guarantees.

Roman Antoš · Managing Partner · roman.antos@raimconsulting.com

Filip Gröschl · Managing Partner · filip.groschl@raimconsulting.com

letsdiscuss@raimconsulting.com · www.raimconsulting.com · Prague